10/2/87 A5100-1

# STATISTICAL HIGHLIGHTS

GAS APPLIANCE MANUFACTURERS ASSOCIATION, INC.
*1901 North Moore Street • Arlington, Va. 22209 • 703/525-9565*

## STATISTICS FOR THE MONTH OF AUGUST 1987

A summary of shipments statistics compiled by GAMA from reports by its members and releases from AHAM. Unless otherwise noted, figures represent total industry factory unit shipments.


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Issued: September 29, 1987

## RESIDENTIAL GAS RANGES

| | FREE-STANDING & SLIDE-IN | | | OVER/UNDER | | |
|---|---|---|---|---|---|---|
| **MONTH** | **1987** | **1986** | **%Chg.** | **1987** | **1986** | **%Chg.** |
| January | 163,910 | 126,100 | +30.0 | 6,970 | 6,190 | +12.6 |
| February | 143,810 | 132,600 | +8.5 | 6,910 | 5,720 | +20.8 |
| March | 165,040 | 146,070 | +13.0 | 7,200 | 7,210 | -0.1 |
| **3 Months** | 472,760 | 404,770 | +16.8 | 21,080 | 19,120 | +10.3 |
| April | 140,130 | 128,100 | +9.4 | 7,010 | 6,530 | +7.4 |
| May | 139,040 | 134,700 | +3.2 | 5,900 | 6,540 | -9.8 |
| June | 165,400 | 160,570 | +3.0 | 7,650 | 8,370 | -8.6 |
| **6 Months** | 917,330 | 828,140 | +10.8 | 41,640 | 40,560 | +2.7 |
| July | 142,920 | 114,310 | +25.0 | 6,920 | 5,670 | +22.0 |
| August | 142,880 | 140,100 | +2.0 | 6,750 | 7,160 | -5.7 |
| September | | 171,260 | | | 7,880 | |
| **9 Months** | | 1,253,810 | | | 61,270 | |
| October | | 162,750 | | | 9,630 | |
| November | | 155,400 | | | 7,480 | |
| December | | 167,320 | | | 8,530 | |
| **YEAR-END** | | 1,739,280 | | | 86,910 | |

The above figures exclude gas ranges used in travel trailers and recreational vehicles.

(Continued on Page 3)

## RESIDENTIAL GAS RANGES

| | DROP-IN | | | BUILT-IN | | | GRAND TOTAL | | |
|---|---|---|---|---|---|---|---|---|---|
| **MONTH** | **1987** | **1986** | **%Chg.** | **1987** | **1986** | **%Chg.** | **1987** | **1986** | **%Chg.** |
| January | 2,020 | 2,100 | -3.8 | 7,440 | 7,320 | +1.6 | 180,340 | 141,710 | +27.3 |
| February | 1,730 | 2,400 | -27.9 | 7,730 | 6,570 | +17.7 | 160,180 | 147,290 | +8.8 |
| March | 2,300 | 2,350 | -2.1 | 8,950 | 8,160 | +9.7 | 183,490 | 163,790 | +12.0 |
| **3 Months** | 6,050 | 6,850 | -11.7 | 24,120 | 22,050 | +9.4 | 524,010 | 452,790 | +15.7 |
| April | 2,150 | 2,300 | -6.5 | 7,660 | 7,070 | +8.3 | 156,950 | 144,000 | +9.0 |
| May | 2,040 | 2,690 | -24.2 | 7,200 | 6,340 | +13.6 | 154,180 | 150,270 | +2.6 |
| June | 2,130 | 2,230 | -4.5 | 8,040 | 7,250 | +10.9 | 183,220 | 178,420 | +2.7 |
| **6 Months** | 12,370 | 14,070 | -12.1 | 47,020 | 42,710 | +10.1 | 1,018,360 | 925,480 | +10.0 |
| July | 1,790 | 1,770 | +1.1 | 6,500 | 5,750 | +13.0 | 158,130 | 127,500 | +24.0 |
| August | 1,470 | 2,410 | -39.0 | 6,360 | 6,090 | +4.4 | 157,460 | 155,760 | +1.1 |
| September | | 2,660 | | | 7,350 | | | 189,150 | |
| **9 Months** | | 20,910 | | | 61,900 | | | 1,397,890 | |
| October | | 2,040 | | | 7,820 | | | 182,240 | |
| November | | 2,410 | | | 7,690 | | | 172,980 | |
| December | | 2,730 | | | 8,240 | | | 186,820 | |
| **YEAR-END** | | 28,090 | | | 85,650 | | | 1,939,930 | |

The above figures exclude gas ranges used in travel trailers and recreational vehicles.

## ELECTRIC RANGES (a)

| MONTH | FREE-STANDING (b) 1987 | FREE-STANDING (b) 1986 | FREE-STANDING (b) %Chg. | BUILT-IN (c) (Oven-Broiler Units) 1987 | BUILT-IN (c) (Oven-Broiler Units) 1986 | BUILT-IN (c) (Oven-Broiler Units) %Chg. | GRAND TOTAL 1987 | GRAND TOTAL 1986 | GRAND TOTAL %Chg. |
|---|---|---|---|---|---|---|---|---|---|
| January | 227,600 | 219,200 | +3.8 | 54,700 | 46,300 | +18.1 | 282,300 | 265,500 | +6.3 |
| February | 195,900 | 208,600 | -6.1 | 51,600 | 44,900 | +14.9 | 247,500 | 253,500 | -2.4 |
| March | 224,800 | 192,600 | +16.7 | 54,300 | 47,400 | +14.6 | 279,100 | 240,000 | +16.3 |
| **3 Months** | 648,300 | 620,400 | +4.5 | 160,600 | 138,600 | +15.9 | 808,900 | 759,000 | +6.6 |
| April | 228,400 | 218,200 | +4.7 | 52,800 | 47,400 | +11.4 | 281,200 | 265,600 | +5.9 |
| May | 206,700 | 213,100 | -3.0 | 49,400 | 44,300 | +11.5 | 256,100 | 257,400 | -0.5 |
| June | 229,100 | 247,200 | -7.3 | 60,000 | 53,700 | +11.7 | 289,100 | 300,900 | -3.9 |
| **6 Months** | 1,312,500 | 1,298,900 | +1.0 | 322,800 | 284,000 | +13.7 | 1,635,300 | 1,582,900 | +3.3 |
| July | 233,000 | 231,400 | +0.7 | 52,900 | 51,500 | +2.7 | 285,900 | 282,900 | +1.1 |
| August | 232,500 | 224,400 | +3.6 | 57,200 | 46,500 | +23.0 | 289,700 | 270,900 | +6.9 |
| September | | 245,200 | | | 49,200 | | | 294,400 | |
| **9 Months** | | 1,999,900 | | | 431,200 | | | 2,431,100 | |
| October | | 260,300 | | | 58,300 | | | 318,600 | |
| November | | 226,700 | | | 51,200 | | | 277,900 | |
| December | | 227,400 | | | 55,600 | | | 283,000 | |
| **YEAR-END** | | 2,714,300 | | | 596,300 | | | 3,310,600 | |

(a) Source: AHAM
(b) Includes High Oven Ranges
(c) Includes Drop-In Ranges

## LP-GAS RANGES FOR RECREATIONAL VEHICLES *

| | RANGES (with ovens) | | | SURFACE UNITS (without ovens) | | |
|---|---|---|---|---|---|---|
| **MONTH** | **1987** | **1986** | **%Chg.** | **1987** | **1986** | **%Chg.** |
| January | 13,862 | 9,843 | +40.8 | 4,895 | 4,854 | +0.8 |
| February | 14,317 | 13,733 | +4.3 | 6,481 | 6,514 | -0.5 |
| March | 19,232 | 18,008 | +6.8 | 9,128 | 8,067 | +13.2 |
| **3 Months** | 47,411 | 41,584 | +14.0 | 20,504 | 19,435 | +5.5 |
| April | 15,126 | 14,939 | +1.3 | 6,426 | 6,873 | -6.5 |
| May | 14,943 | 16,238 | -8.0 | 7,041 | 6,490 | +8.5 |
| June | 15,752 | 13,896 | +13.4 | 6,931 | 6,023 | +15.1 |
| **6 Months** | 93,232 | 86,657 | +7.6 | 40,902 | 38,821 | +5.4 |
| July | 11,787 | 12,117 | -2.7 | 5,486 | 4,657 | +17.8 |
| August | 12,443 | 10,038 | +24.0 | 4,872 | 6,126 | -20.5 |
| September | | 13,370 | | | 5,301 | |
| **9 Months** | | 122,182 | | | 54,905 | |
| October | | 12,158 | | | 5,433 | |
| November | | 10,276 | | | 5,207 | |
| December | | 10,814 | | | 5,474 | |
| **YEAR-END** | | 155,430 | | | 71,019 | |

* Does not represent total industry shipments.

## RESIDENTIAL GAS & ELECTRIC STORAGE WATER HEATERS *

| | GAS WATER HEATER (Excludes Boosters) | | | ELECTRIC WATER HEATERS (Excludes Boosters) | | | TOTAL | | |
|---|---|---|---|---|---|---|---|---|---|
| **MONTH** | **1987** | **1986** | **%Chg.** | **1987** | **1986** | **%Chg.** | **1987** | **1986** | **%Chg.** |
| January | 345,808 | 337,115 | +2.6 | 286,966 | 302,443 | -5.1 | 632,774 | 639,558 | -1.1 |
| February | 340,019 | 322,806 | +5.3 | 278,289 | 274,461 | +1.4 | 618,308 | 597,267 | +3.5 |
| March | 351,914 | 342,891 | +2.6 | 301,311 | 306,447 | -1.7 | 653,225 | 649,338 | +0.6 |
| **3 Months** | 1,037,741 | 1,002,812 | +3.5 | 866,566 | 883,351 | -1.9 | 1,904,307 | 1,886,163 | +1.0 |
| April | 353,152 | 343,766 | +2.7 | 311,318 | 327,339 | -4.9 | 664,470 | 671,105 | -1.0 |
| May | 290,477 | 269,580 | +7.8 | 263,610 | 252,905 | +4.2 | 554,087 | 522,485 | +6.0 |
| June | 330,285 | 295,243 | +11.9 | 299,894 | 275,645 | +8.8 | 630,179 | 570,888 | +10.4 |
| **6 Months** | 2,011,655 | 1,911,401 | +5.2 | 1,741,388 | 1,739,240 | +0.1 | 3,753,043 | 3,650,641 | +2.8 |
| July | 297,199 | 291,476 | +2.0 | 276,164 | 277,370 | -0.4 | 573,363 | 568,846 | +0.8 |
| August | 289,836 | 272,769 | +6.3 | 270,759 | 260,352 | +4.0 | 560,595 | 533,121 | +5.2 |
| September | | 290,442 | | | 275,482 | | | 565,924 | |
| **9 Months** | | 2,766,088 | | | 2,552,444 | | | 5,318,532 | |
| October | | 346,392 | | | 304,836 | | | 651,228 | |
| November | | 293,919 | | | 253,895 | | | 547,814 | |
| December | | 322,380 | | | 277,975 | | | 600,355 | |
| **YEAR-END** | | 3,728,779 | | | 3,389,150 | | | 7,117,929 | |

* Does not represent total industry shipments.
Figures include shipments to mobile home manufacturers.

## COMMERCIAL WATER HEATERS *

| MONTH | GAS COMMERCIAL WATER HEATERS (a) 1987 | 1986 | %Chg. | ELECTRIC COMMERCIAL WATER HEATERS (a) 1987 | 1986 | %Chg. |
|---|---|---|---|---|---|---|
| January | 18,981 | 19,026 | -0.2 | 1,446 | 1,569 | -7.8 |
| February | 18,569 | 17,288 | +7.4 | 1,535 | 1,522 | +0.9 |
| March | 17,798 | 15,659 | +13.7 | 1,568 | 1,542 | +1.7 |
| **3 Months** | 55,348 | 51,973 | +6.5 | 4,549 | 4,633 | -1.8 |
| April | 18,668 | 17,556 | +6.3 | 1,685 | 1,659 | +1.6 |
| May | 19,102 | 17,835 | +7.1 | 1,550 | 1,662 | -6.7 |
| June | 21,199 | 17,693 | +19.8 | 1,561 | 1,462 | +6.8 |
| **6 Months** | 114,317 | 105,057 | +8.8 | 9,345 | 9,416 | -0.8 |
| July | 15,773 | 15,629 | +0.9 | 1,416 | 1,431 | -1.0 |
| August | 13,019 | 15,262 | -14.7 | 1,505 | 1,594 | -5.6 |
| September | | 13,144 | | | 1,277 | |
| **9 Months** | | 149,092 | | | 13,718 | |
| October | | 16,303 | | | 1,580 | |
| November | | 16,539 | | | 1,331 | |
| December | | 16,370 | | | 1,545 | |
| **YEAR-END** | | 198,304 | | | 18,174 | |

* Does not represent total industry shipments.

(a) Includes integral tank type and copper tube or coil type commercial gas water heaters and gas swimming pool heaters.

## CENTRAL HEATING FURNACES

| | GAS WARM AIR FURNACES | | | OIL WARM AIR FURNACES | | | ELECTRIC WARM AIR FURNACES | | |
|---|---|---|---|---|---|---|---|---|---|
| **MONTH** | **1987** | **1986** | **%Chg.** | **1987** | **1986** | **%Chg.** | **1987** | **1986** | **%Chg.** |
| January | 168,355 | 154,800 | +8.8 | 16,195 | 13,775 | +17.6 | 31,385 | 33,710 | -6.9 |
| February | 152,735 | 150,390 | +1.6 | 13,510 | 11,370 | +18.8 | 30,740 | 32,020 | -4.0 |
| March | 148,845 | 159,825 | -6.9 | 11,845 | 9,670 | +22.5 | 39,010 | 33,105 | +17.8 |
| **3 Months** | 469,935 | 465,015 | +1.1 | 41,550 | 34,815 | +19.3 | 101,135 | 98,835 | +2.3 |
| April | 137,595 | 139,820 | -1.6 | 10,870 | 9,170 | +18.5 | 37,115 | 31,245 | +18.8 |
| May | 118,350 | 150,955 | -21.6 | 8,635 | 9,055 | -4.6 | 33,435 | 33,450 | 0.0 |
| June | 139,820 | 149,105 | -6.2 | 10,540 | 11,315 | -6.8 | 31,965 | 35,425 | -9.8 |
| **6 Months** | 865,700 | 904,895 | -4.3 | 71,595 | 64,355 | +11.3 | 203,650 | 198,955 | +2.4 |
| July | 156,660 | 147,315 | +6.3 | 12,380 | 10,245 | +20.8 | 30,100 | 33,045 | -8.9 |
| August | 203,020 | 198,855 | +2.1 | 22,840 | 21,615 | +5.7 | 33,070 | 28,505 | +16.0 |
| September | | 217,475 | | | 30,040 | | | 35,410 | |
| **9 Months** | | 1,468,540 | | | 126,255 | | | 295,915 | |
| October | | 251,730 | | | 32,045 | | | 32,155 | |
| November | | 202,080 | | | 20,845 | | | 27,530 | |
| December | | 182,455 | | | 21,395 | | | 26,990 | |
| **YEAR-END** | | 2,104,805 | | | 200,540 | | | 382,590 | |

## GAS & OIL BOILERS

| MONTH | GAS BOILERS 1987 | GAS BOILERS 1986 | GAS BOILERS %Chg. | OIL BOILERS 1987 | OIL BOILERS 1986 | OIL BOILERS %Chg. |
|---|---|---|---|---|---|---|
| January | 12,578 | 13,503 | -6.9 | 9,227 | 8,531 | +8.2 |
| February | 12,323 | 12,024 | +2.5 | 8,337 | 6,972 | +19.6 |
| March | 11,707 | 9,006 | +30.0 | 9,306 | 7,641 | +21.8 |
| **3 Months** | 36,608 | 34,533 | +6.0 | 26,870 | 23,144 | +16.1 |
| April | 8,348 | 8,904 | -6.2 | 7,002 | 6,511 | +7.5 |
| May | 9,733 | 8,523 | +14.2 | 7,897 | 5,622 | +40.5 |
| June | 14,380 | 13,463 | +6.8 | 10,778 | 9,482 | +13.7 |
| **6 Months** | 69,069 | 65,423 | +5.6 | 52,547 | 44,759 | +17.4 |
| July | 12,185 | 12,686 | -3.9 | 9,312 | 8,439 | +10.3 |
| August | 17,942 | 20,542 | -12.7 | 12,530 | 13,589 | -7.8 |
| September | | 26,092 | | | 15,346 | |
| **9 Months** | | 124,743 | | | 82,133 | |
| October | | 28,918 | | | 17,572 | |
| November | | 22,792 | | | 13,756 | |
| December | | 19,569 | | | 12,145 | |
| **YEAR-END** | | 196,022 | | | 125,606 | |

## GAS RESIDENTIAL WALL FURNACES

| MONTH | VENTED WALL FURNACES 1987 | 1986 | %Chg. | DIRECT VENT SYSTEM WALL FURNACES (a) 1987 | 1986 | %Chg. | TOTAL WALL FURNACES 1987 | 1986 | %Chg. |
|---|---|---|---|---|---|---|---|---|---|
| January | 8,200 | 7,820 | +4.9 | 5,040 | 4,980 | +1.2 | 13,240 | 12,800 | +3.4 |
| February | 7,750 | 10,050 | -22.9 | 2,960 | 6,030 | -50.9 | 10,710 | 16,080 | -33.4 |
| March | 7,320 | 9,030 | -18.9 | 5,430 | 4,010 | +35.4 | 12,750 | 13,040 | -2.2 |
| **3 Months** | 23,270 | 26,900 | -13.5 | 13,430 | 15,020 | -10.6 | 36,700 | 41,920 | -12.5 |
| April | 4,790 | 9,330 | -48.7 | 3,090 | 3,650 | -15.3 | 7,880 | 12,980 | -39.3 |
| May | 5,910 | 6,530 | -9.5 | 3,120 | 4,880 | -36.1 | 9,030 | 11,410 | -20.9 |
| June | 6,890 | 8,660 | -20.4 | 5,130 | 2,970 | +72.7 | 12,020 | 11,630 | +3.4 |
| **6 Months** | 40,860 | 51,420 | -20.5 | 24,770 | 26,520 | -6.6 | 65,630 | 77,940 | -15.8 |
| July | 5,560 | 7,710 | -27.9 | 3,260 | 4,040 | -19.3 | 8,820 | 11,750 | -24.9 |
| August | 8,410 | 10,830 | -22.3 | 4,060 | 6,110 | -33.6 | 12,470 | 16,940 | -26.4 |
| September | | 16,740 | | | 8,520 | | | 25,260 | |
| **9 Months** | | 86,700 | | | 45,190 | | | 131,890 | |
| October | | 16,840 | | | 9,670 | | | 26,510 | |
| November | | 12,260 | | | 7,970 | | | 20,230 | |
| December | | 12,120 | | | 6,180 | | | 18,300 | |
| **YEAR-END** | | 127,920 | | | 69,010 | | | 196,930 | |

(a) Figures exclude shipments of wall furnaces for installation in recreational vehicles.

## VENTED & UNVENTED ROOM HEATERS *

| | VENTED ROOM HEATERS | | | UNVENTED ROOM HEATERS | | |
|---|---|---|---|---|---|---|
| **MONTH** | **1987** | **1986** | **%Chg.** | **1987** | **1986** | **%Chg.** |
| January | 5,964 | 4,487 | +32.9 | 5,355 | 10,625 | -49.6 |
| February | 3,216 | 3,346 | -3.9 | 8,843 | 28,802 | -69.3 |
| March | 5,192 | 4,897 | +6.0 | 4,845 | 11,835 | -59.1 |
| **3 Months** | 14,372 | 12,730 | +12.9 | 19,043 | 51,262 | -62.9 |
| April | 3,938 | 3,746 | +5.1 | 5,070 | 4,978 | +1.8 |
| May | 5,011 | 3,607 | +38.9 | 15,643 | 7,353 | --- |
| June | 7,180 | 7,178 | --- | 10,867 | 9,635 | +12.8 |
| **6 Months** | 30,501 | 27,261 | +11.9 | 50,623 | 73,228 | -30.9 |
| July | 6,778 | 5,844 | +16.0 | 22,498 | 22,353 | +0.6 |
| August | 10,124 | 9,172 | +10.4 | 17,888 | 16,912 | +5.8 |
| September | | 14,765 | | | 16,403 | |
| **9 Months** | | 57,042 | | | 128,896 | |
| October | | 14,296 | | | 24,578 | |
| November | | 11,653 | | | 19,869 | |
| December | | 9,484 | | | 15,593 | |
| **YEAR-END** | | 92,475 | | | 188,936 | |

* Does not represent total industry shipments.

## OTHER HEATING EQUIPMENT *

| MONTH | GAS RECREATIONAL VEHICLE HEATING SYSTEMS (a) | | | GAS FLOOR FURNACES | | |
|---|---|---|---|---|---|---|
| | 1987 | 1986 | %Chg. | 1987 | 1986 | %Chg. |
| January | 19,463 | 19,541 | -0.4 | 1,046 | 2,284 | -54.2 |
| February | 19,121 | 19,099 | +0.1 | 1,226 | 1,007 | +21.7 |
| March | 23,991 | 21,355 | +12.3 | 1,594 | 1,419 | +12.3 |
| **3 Months** | 62,575 | 59,995 | +4.3 | 3,866 | 4,710 | -17.9 |
| April | 22,769 | 20,006 | +13.8 | 1,283 | ** | --- |
| May | 21,594 | 17,741 | +21.7 | 1,716 | 1,098 | +56.3 |
| June | 18,863 | 17,579 | +7.3 | 1,122 | 1,372 | -18.2 |
| **6 Months** | 125,801 | 115,321 | +9.1 | 7,987 | N/A | --- |
| July | 18,540 | 15,057 | +23.1 | 1,092 | 1,502 | -27.3 |
| August | 18,723 | 14,058 | +33.2 | 1,271 | 1,686 | -24.6 |
| September | | 15,761 | | | 2,667 | |
| **9 Months** | | 160,197 | | | N/A | |
| October | | 17,773 | | | 3,107 | |
| November | | 14,685 | | | 2,195 | |
| December | | 15,388 | | | ** | |
| **YEAR-END** | | 208,043 | | | 21,874 | |

* Does not represent total industry shipments.
(a) Includes Direct Vent Wall & Direct Vent Central Furnaces.
** Not reported to avoid possible disclosure.

## GAS UNIT HEATERS AND DUCT FURNACES

| | PROPELLER FAN TYPE UNIT HEATERS | | | BLOWER TYPE UNIT HEATERS | | | DUCT FURNACES | | |
|---|---|---|---|---|---|---|---|---|---|
| MONTH | 1987 | 1986* | %Chg. | 1987 | 1986* | %Chg. | 1987 | 1986* | %Chg. |
| January | 10,199 | 13,146 | -22.4 | 885 | 875 | +1.1 | 1,589 | 1,817 | -12.5 |
| February | 11,177 | 11,398 | -1.9 | 793 | 1,150 | -31.0 | 1,758 | 1,954 | -10.0 |
| March | 10,998 | 11,305 | -2.7 | 1,027 | 1,168 | -12.1 | 1,602 | 1,705 | -6.0 |
| **3 Months** | 32,374 | 35,849 | -9.7 | 2,705 | 3,193 | -15.3 | 4,949 | 5,476 | -9.6 |
| April | 8,768 | 10,532 | -16.7 | 630 | 554 | +13.7 | 1,146 | 1,271 | -9.8 |
| May | 10,370 | 9,460 | +9.6 | 611 | 442 | +38.2 | 1,005 | 1,086 | -7.5 |
| June | 12,715 | 10,134 | +25.5 | 831 | 788 | +5.5 | 1,364 | 1,714 | -20.4 |
| **6 Months** | 64,227 | 65,975 | -2.6 | 4,777 | 4,977 | -4.0 | 8,464 | 9,547 | -11.3 |
| July | 8,447 | 9,042 | -6.6 | 473 | 520 | -9.0 | 1,034 | 727 | +42.2 |
| August | 14,002 | 13,286 | +5.4 | 872 | 960 | -9.2 | 1,355 | 1,384 | -2.1 |
| September | | 18,593 | | | 1,253 | | | 2,065 | |
| **9 Months** | | 106,896 | | | 7,710 | | | 13,723 | |
| October | | 15,324 | | | 1,348 | | | 2,052 | |
| November | | 16,574 | | | 1,102 | | | 2,104 | |
| December | | 14,737 | | | 1,172 | | | 2,229 | |
| **YEAR-END** | | 153,531 | | | 11,332 | | | 20,108 | |

*Revised

## GAS AND ELECTRIC CLOTHES DRYERS

| | GAS CLOTHES DRYERS | | | ELECTRIC CLOTHES DRYERS | | |
|---|---|---|---|---|---|---|
| **MONTH** | **1987** | **1986** | **%Chg.** | **1987** | **1986** | **%Chg.** |
| January | 93,200 | 83,000 | +12.3 | 341,700 | 293,400 | +16.5 |
| February | 80,400 | 67,600 | +18.9 | 285,300 | 240,900 | +18.4 |
| March | 90,700 | 69,100 | +31.3 | 299,300 | 244,900 | +22.2 |
| **3 Months** | 264,300 | 219,700 | +20.3 | 926,300 | 779,200 | +18.9 |
| April | 73,500 | 68,100 | +7.9 | 264,200 | 257,300 | +2.7 |
| May | 68,800 | 65,200 | +5.5 | 254,300 | 243,600 | +4.4 |
| June | 95,300 | 68,800 | +38.5 | 330,800 | 254,800 | +29.8 |
| **6 Months** | 501,900 | 421,800 | +19.0 | 1,775,600 | 1,534,900 | +15.7 |
| July | 81,800 | 77,300 | +5.8 | 281,100 | 280,900 | +0.1 |
| August | 87,000 | 79,200 | +9.8 | 294,400 | 276,800 | +6.4 |
| September | | 89,200 | | | 318,700 | |
| **9 Months** | | 667,500 | | | 2,411,300 | |
| October | | 107,000 | | | 352,700 | |
| November | | 81,600 | | | 268,000 | |
| December | | 79,800 | | | 276,700 | |
| **YEAR-END** | | 935,900 | | | 3,308,700 | |

(a) Source: AHAM. Excludes combination washer-dryers.

GAS GRILLS: 2,710,300 were shipped during fiscal year ending August 1986. 2,788,300 in 1985.